

Our Connected Enterprise



CAPABILITY STATEMENT

Founded in 1962, Harmony Enterprises, Inc. is a third-generation, family owned solutions provider for waste handling and recycling. Our main production facility is located in Harmony, MN, with our European office located in Toulouse, France. We employ 80 people on two shifts and have positive business relationships in over 80 countries worldwide. We are an ISO 9001:2015 certified B2B company that manufactures 40 different models of balers and compactors. Our Core Values reflect our commitment to our Core Purpose of Career, Community, and Culture.

COMPANY SNAPSHOT

- Phone:** 507-886-6666
- Email:** sales@harmony1.com
- Address:** 704 Main Avenue North
Harmony, MN 55939 USA
- Socio-Economic Factors:** Small Business
- Work Area:** Global
- Certifications:** ISO 9001:2015

CORE COMPETENCIES

Harmony Enterprises combines its **Innovative** processes, with a **True Partnership Approach**, to provide each customer with **The Lowest Total Cost Of Ownership**.

Our Core Competencies Include:

- **A Full Line Of Quality Manufactured Balers and Compactors (see reverse of this page)**
- **Using Our Proven Process To Provide Each Customer With The Highest Value Solution To Fit Their Exact Needs.**
- **On-Time Production and Delivery**
- **World-Class 24-Hour Customer Service**

HOW WE CONNECT OUR ENTERPRISE

Harmony's Connected Enterprise:

- Kitting of Electrical Boxes Through Werner Modiflex
- Clocking In/Out Of Job Orders
- SigmaNest Programming
- Vault Thin Client
- Integration of Salesforce Between Sales, Customer Service, & Accounting
- Use Of M2M For Production Companywide
- Use of Simple Survey For Customer Feedback

Ways Our Customers Benefit:

- Reduced FTE's & Costs Related To Waste Handling & Waste Hauling
- Maximize Bale Weights Produced—Adding Recycling Revenue Where Their Once Was Expense
- Preventive Maintenance Planning
- Reduced Costs For Machines and Faster Time To Market
- Opportunity To Provide Feedback

DIFFERENTIATORS

- Rental Options On All Equipment
- Wireless Monitoring & Bale Weight Technology
- Full service coverage area within 24 hours in U.S.
- Free, no obligation site review
- Quick and Measurable ROI

Harmony Enterprises, Inc.
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www.harmony1.com



◇ Watch "Experience Harmony" at:
<https://youtu.be/YzKGSZUmFgc>

◇ Watch Harmony's Core Values at:
<https://youtu.be/K7Q8Jyi4dc8>

Vertical Balers

Harmony manufactures 13 different models of vertical balers, ranging in size from 30"-72". Our balers create consistently dense bales of :

- OCC
- Aluminum
- Plastic
- Paper
- Non-Ferrous Metals
- Shrink Wrap
- Electronics
- Textiles
- ...And More!



M72HD High Density Baler

Every Harmony vertical baler meets or exceeds all ANSI and OSHA Standards and utilizes the finest hydraulic and electrical components. Recycle your operational by-product into additional revenue today!

Liquid Extraction Balers

Harmony offers four different sized liquid extraction balers that perforate, drain, and bale aluminum, PET, & TetraPak. The efficiency of each of our ExtractPack models provides an immediate ROI for your business!



ExtractPack Max Baler

Our Horizontal Balers are ideal for use in recycling centers, distribution centers, warehouses, and manufacturing facilities. Harmony's line includes:

- Closed End Manual Tie
- Two Ram
- Auto Tie

Horizontal Balers



HM-60 Closed End Manual Tie Baler

Industrial Compactors

Indoor Compactors



450SS Stainless Steel Indoor Compactor

Improve the customer experience with Harmony's Indoor Compactors!

Whether its our SmartPack, Indoor Stainless Steel Compactors, or our Apartment Compactors, all of our models help to reduce waste handling & hauling expenses, while creating a more safe, clean, and enjoyable environment, all at a lower

Stationary Compactors

Harmony's 1, 2, and 3 Yard Stationary Compactors can be configured to be ground of chute fed from any direction, with hoppers, walk-on or drive-on decks, side load tippers, offset hoppers, or rear-feed double access doors. They can be free standing or totally enclosed.



C300 Stationary Compactor

Vertical Compactors

When you need compaction, but space is a premium, look up! Harmony's Vertical Compactors provide maximum compaction with a small footprint. Our VC100 can be chute or ground fed from any angle, using its innovative turret design!



VC100 Vertical Outdoor Compactor

Self-Contained Compactors

Our Self-Contained Compactors are available with a variety of container sizes, from 9-40 cubic yds. Built to last, they are made with premium high quality steel plate and structural steel channel & tubing to handle wet or dry waste.

